

SOUTH EAST AMBULANCE DISTRICT

DISTRICT OPERATIONS & FINANCIAL OVERVIEW

BOARD MEETING HANDOUT

October 27, 2026

Call Volume | Response Times | Paramedic Pay
Operating Costs | Revenue | Levy Information

Your Community. Our Commitment.

SOUTH EAST AMBULANCE DISTRICT

CALLS BY DISPATCH TYPE

308 TOTAL CALLS

DISPATCH TYPE	COUNT
911 Open Line	1
Alarm Medical	3
Allergy / Hives / Stings	2
Assist Homeowner	2
Bone Fracture / Dislocation	1
Breathing Difficulty	25
Burning Complaint / Illegal	2
Cardiac / Chest Pain	23
Childbirth / Obstetric	1
Choking	1
Crash Injury	14
Diabetic Problems	4
DOA / Accidental / Natural	1
Electrocution / Lightning	1
Fall With Injury	26
Fire Structure	14
Fire Unknown	3
Fire Vegetation	10
Fire Vehicle	2
Gasoline / Diesel	1
Head Injury	5
Health and Welfare Check	1
Hemorrhage / Laceration	6

DISPATCH TYPE	COUNT
Ill Person	48
Injury	2
Lift Assist	33
Mental / Emotional / Psychological	5
No Response	2
Non Specific	2
Not Breathing	2
Noxious Odor Indoor	2
Outside - LP / Natural	1
Overdose / Accidental	3
Pain Abdominal / Problems	10
Pain Back / Non Traumatic	4
Physical Fight	2
Pole Down / Electrical	2
Seizure	3
Specific	11
Stroke / CVA / Neurological	8
Suicide / Attempted	2
Transport	1
Unconscious Is Breathing	16

SOUTH EAST AMBULANCE DISTRICT

RESPONSES BY ZIP CODE

Dispatch volume by ZIP code | February–October 2026

306 TOTAL RESPONSES
Across five reported ZIP codes

MONTH	43406 Bradner	43450 Pemberville	43457 Risingsun	43466 Wayne	43467 West Millgrove
Feb	6	0	8	3	0
Mar	14	0	8	7	0
Apr	17	0	4	11	0
May	11	0	6	14	0
Jun	20	1	3	12	1
Jul	16	0	13	16	0
Aug	19	0	6	18	0
Sep	18	0	4	18	0
Oct	16	0	7	9	0
Total	137	1	59	108	1

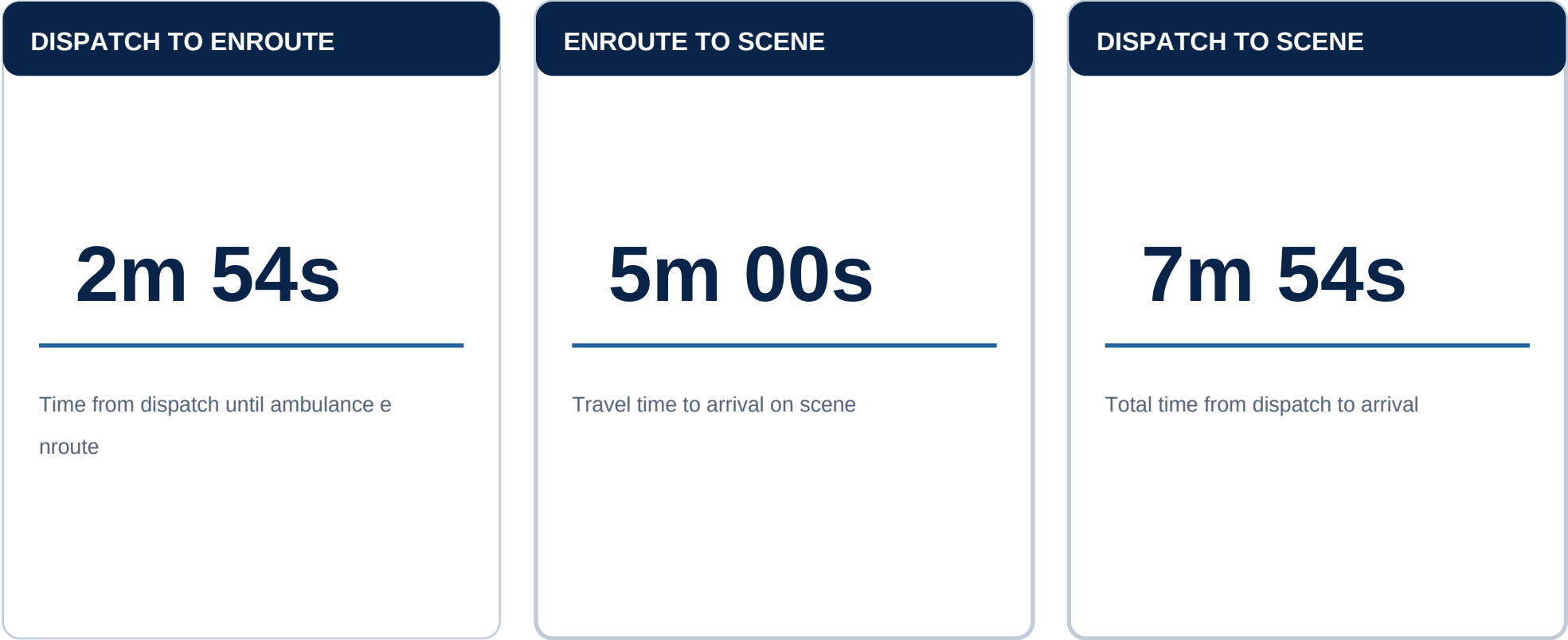
ZIP CODE TOTALS

Bradner 137 | Pemberville 1 | Risingsun 59 | Wayne 108 | West Millgrove 1

SOUTH EAST AMBULANCE DISTRICT

AVERAGE RESPONSE TIMES

DISPATCH TO ARRIVAL



Response times are averages for the reporting period shown in the supplied graphics.

SOUTH EAST AMBULANCE DISTRICT

INCIDENT DEMAND BY HOUR

24-HOUR FORMAT

TOTAL INCIDENTS

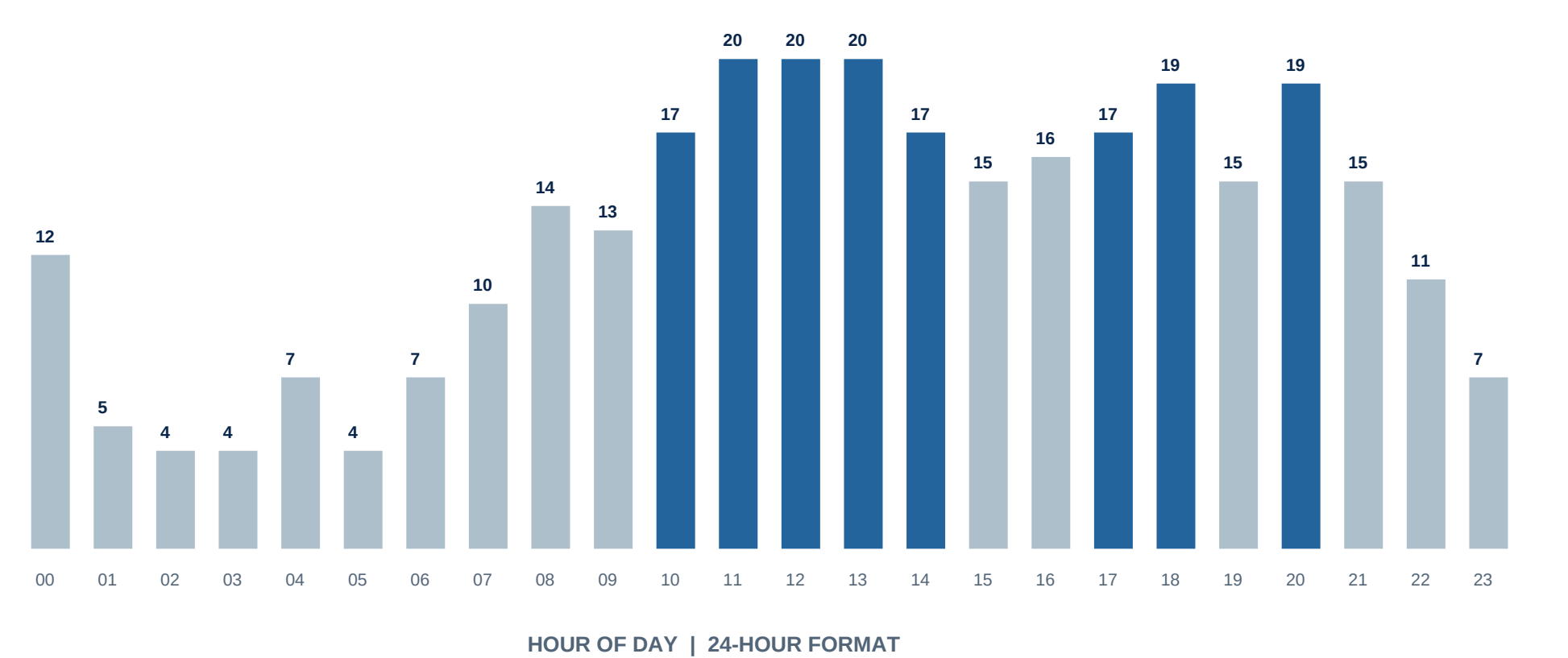
308

PEAK HOURLY COUNT

20

BUSIEST PERIOD

11 AM - 1 PM



SOUTH EAST AMBULANCE DISTRICT

COST AND OPERATIONS

AMBULANCE AND OPERATING COSTS

AMBULANCE & OPERATING COSTS

The cost to operate continues to rise:

A fully equipped ambulance (like Squad 150):

Approximately \$478,600 total investment

Cost per response:

Approximately \$2,000 per call

WHY THESE COSTS?

Our ambulances are built to:

- Handle rural and all-weather conditions (4x4 capability)
- Provide safe, smooth transport for patients
- Improve crew safety and reliability
- Last 10+ years, reducing long-term replacement costs

OUR CURRENT FUNDING

The South East Ambulance District currently operates on a 6.5 mill levy, generating approximately:

\$520,000 annually

Operating cost for the district: \$795,000 annually

Of that: 83% (\$622,500) is spent on payroll

Payroll includes:

- Employee wages
- Workers compensation
- OPERS (retirement)
- Health Insurance
- Unemployment

THE CHALLENGE

Our employees are currently paid \$2–\$3 less per hour than surrounding EMS-only departments.

Like any profession, wages must increase to:

- Retain qualified staff
- Stay competitive
- Ensure consistent staffing

SOUTH EAST AMBULANCE DISTRICT

BILLING, REVENUE & LEVY PURPOSE

SERVICE SUSTAINABILITY

BILLING & REVENUE REALITY

In the last 12 months:

\$235,038 billed for service

\$105,459 collected

WHY THE DIFFERENCE?

- Medicare/Medicaid only pay a set rate (often ~20%)
- District residents are not balance billed
- Insurance payments are accepted as payment in full

No billing for:

- Fire standby scenes
- Lift assists
- Refusals without treatment/transport

BOTTOM LINE

EMS billing does not cover the cost of operations.

WHAT THIS MEANS FOR YOU

For the past 6 years:

- 24/7 EMS coverage has been maintained
- Not a single day without service
- Reliable emergency response when you need it most

WHY THE 3 MILL LEVY IS NECESSARY

Without additional funding:

- Wage gaps will continue to grow
- Staffing and retention will become more difficult
- Long-term sustainability is at risk

GOAL OF THE ADDITIONAL LEVY

- Maintain 24/7 coverage
- Retain experienced providers
- Keep response times consistent
- Sustain long-term operations
- Maintain competitive wages

SOUTH EAST AMBULANCE DISTRICT

PARAMEDIC HOURLY PAY COMPARISON

LOCAL EMS AGENCIES

HOURLY WAGES AND COMPARISON

South East Ambulance District	<div></div>	\$20.00 / hr
North Baltimore EMS	<div></div>	\$20.26 / hr
Mid-County EMS	<div></div>	\$21.00 / hr
Eagleville EMS	<div></div>	\$22.25 / hr
Troy Township EMS	<div></div>	\$22.29 / hr
Middleton EMS	<div></div>	\$25.63 / hr

COMPARISON AVERAGE (EXCL. SOUTH EAST)

\$22.29 / hour

SOUTH EAST BELOW COMPARISON AVERAGE

\$2.29 / hour | 10.3%

PARAMEDIC PAY INCREASE OVER SIX YEARS

STARTING HOURLY PAY

\$16.00

CURRENT HOURLY PAY

\$20.00

TOTAL INCREASE

+\$4.00

AVERAGE ANNUAL HOURLY PAY INCREASE

\$0.67 per year

Calculation: $(\$20.00 - \$16.00) / 6 \text{ years} = \0.6667 per year

Average annual increase in the hourly wage, rounded to the nearest cent.

UNDERSTANDING YOUR CURRENT & PROPOSED LEVY

EXAMPLE BREAKDOWN — \$100,000 HOME

Taxable assessment is 35% of home value: \$35,000.

CURRENT LEVY

\$228 / year

PROPOSED INCREASE

+\$105 / year

NEW TOTAL COST

\$333 / year

LEVY COST ESTIMATOR

Assessed value x 0.001 x number of mills = annual levy cost

Example: \$35,000 assessed value x 0.001 x 3 mills = \$105 per year

Figures reproduced from the supplied Levy Breakdown page.